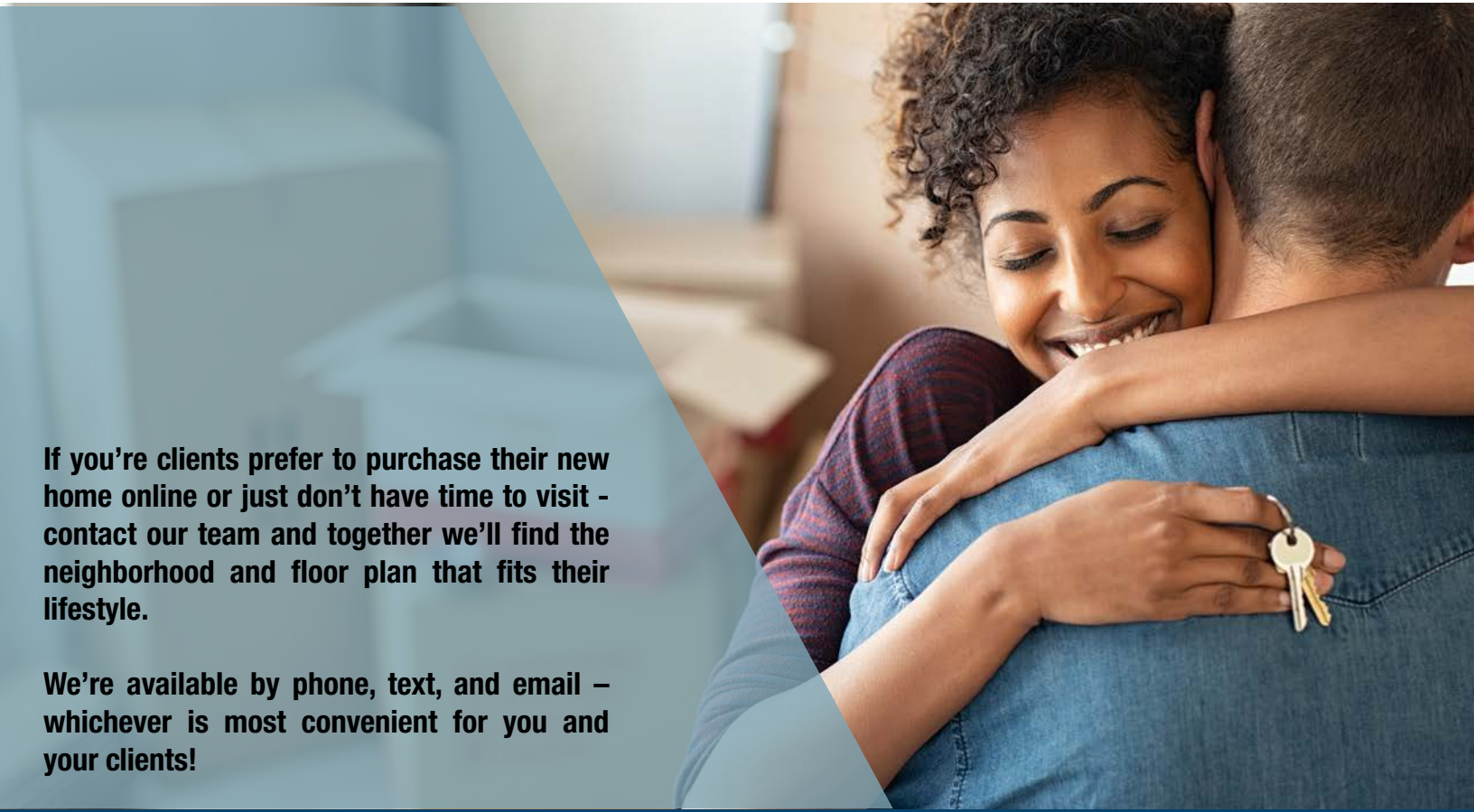




UNLOCKING REAL ESTATE DREAMS - TRUSTED SINCE 2009



If you're clients prefer to purchase their new home online or just don't have time to visit - contact our team and together we'll find the neighborhood and floor plan that fits their lifestyle.

We're available by phone, text, and email – whichever is most convenient for you and your clients!

WHY HARMONY HOMES

Our guiding principle is to make buyer-inspired homes. We develop our designs to adapt to your buyers changing lifestyles. Our neighborhoods have appeal and flair. Our locations are coveted and convenient. Our features make life rich in details. Whether this home is their first, last or somewhere in between, you'll be sure to find the one they'll cherish and remember forever.

Harmony Homes values real estate agents in many ways including:

TIMELY COMMISSION PAYMENT AT CLOSING – we understand the importance for you to get paid on time.

PROFESSIONALLY DESIGNED MODELS WITH SKILLED SALES TEAMS – sales agents are there to support the home buyer needs but they are also there to support real estate agents too.

PROMOTIONS AND EVENTS – we encourage you to visit HarmonyHomes.com and follow up on social media. It's the best way to learn about promotions, incentives and special events.

CONSTANT COMMUNICATION – at Harmony Homes we make it a point to stay in constant communication with our buyers and their real estate agents to keep you informed at each stage of the buying and building process.

EASY REGISTRATION – we offer easy on-site registration at each of our new home sales centers.

TIPS FOR SELLING NEW HOMES

What's different about selling new homes? In many ways, it's easier because of the resources homebuilders have available to help you make the sale. Here are a few things to keep in mind during each stage of the buying process.

- 1. Register Your Clients.** At Harmony Homes, you can easily register clients by visiting any sales office and the registration is valid for 30 days. Once they're registered, they can tour any of our communities paperwork free—even if you're unavailable—and you won't risk losing your commission just because you weren't there.
- 2. Walk The Model Homes.** Model homes are probably one of the single greatest benefits of selling a new home. Our model homes are professionally decorated, the furniture is well-placed and it's easy for home buyers to picture themselves moving right in. If your clients are interested in a floor plan that isn't modeled at a particular community, be sure to ask if a model of that plan is available for tours at another location.
- 3. Know The Community's Amenities.** Before you ever visit a community with your client, visit our website and get a feel for what we have to offer. Each new home community will list amenities, as well as model photographs and floorplans that you will want to share with your clients.
- 4. Get To Know The Sales Staff.** Sales associates at a new community are there to support home-buyer needs, but they're also there to support real estate agents!

AT HARMONY HOMES – BUYERS GET MORE FOR THEIR MONEY

At Harmony Homes, we simply include more standard features as part of the base price, so your clients get more for their money! Go to HarmonyHomes.com to explore.

ENERGY SAVINGS FEATURES

Most home buyers want an energy-efficient home, and they're willing to make the necessary changes to help improve efficiency, whether it's changing their habits or buying more energy-efficient appliances. But reducing energy bills and making your home more efficient doesn't just begin with remembering to switch off lights in empty rooms or paying top-dollar for newer appliances.

"Energy efficiency has to start when a home is being built," says Brad Sneed, President of Harmony Homes. "If you're buying new construction, it's important to look for a home that's built with energy-efficiency in mind during the home design stage. Those additional features will have a great impact on a home's overall efficiency."

Harmony Homes feature many energy saving details including:

- Radiant Barrier
- Programmable Thermostat
- 14 SEER Air Conditioner
- Gas Heating System
- Tankless Water Heater
- Gas Dryer Connection
- Insulated Garage Doors
- Water Saving Plumbing Features
- Smoke & Carbon Dioxide Detectors
- Vinyl Windows with Low-E Glass and more.



WHAT TO EXPECT DURING THE BUILDING PROCESS

1. FOUNDATION

Guided by site plans, foundation plans, third-party planned improvements and soil reports for the project or home, Harmony Homes build team prepares the lot and sets the foundation.

2. FRAMING

The wall studs and floorboards are put into place, plumbing is installed and structural features are finalized.

3. WIRING

Electricians wire the outlets, switches, lighting, smoke and carbon monoxide-detectors and other electrical components of the home. Vendors may also install communication features and other technology at this time.

4. DRYWALL

After wiring, insulation and drywall are added to the studs.

5. FINISHES

At this stage, the home is painted and the fixtures and finishes are installed. Buyers have the opportunity to personalize their homes with cabinets, countertops, flooring, tile and more.

6. FINAL WALK-THROUGH

The pre-closing walk-through is conducted by a customer service representative. They will perform a guided tour of the finished home, explain general operation and maintenance guidelines, plus answer any last minute questions.



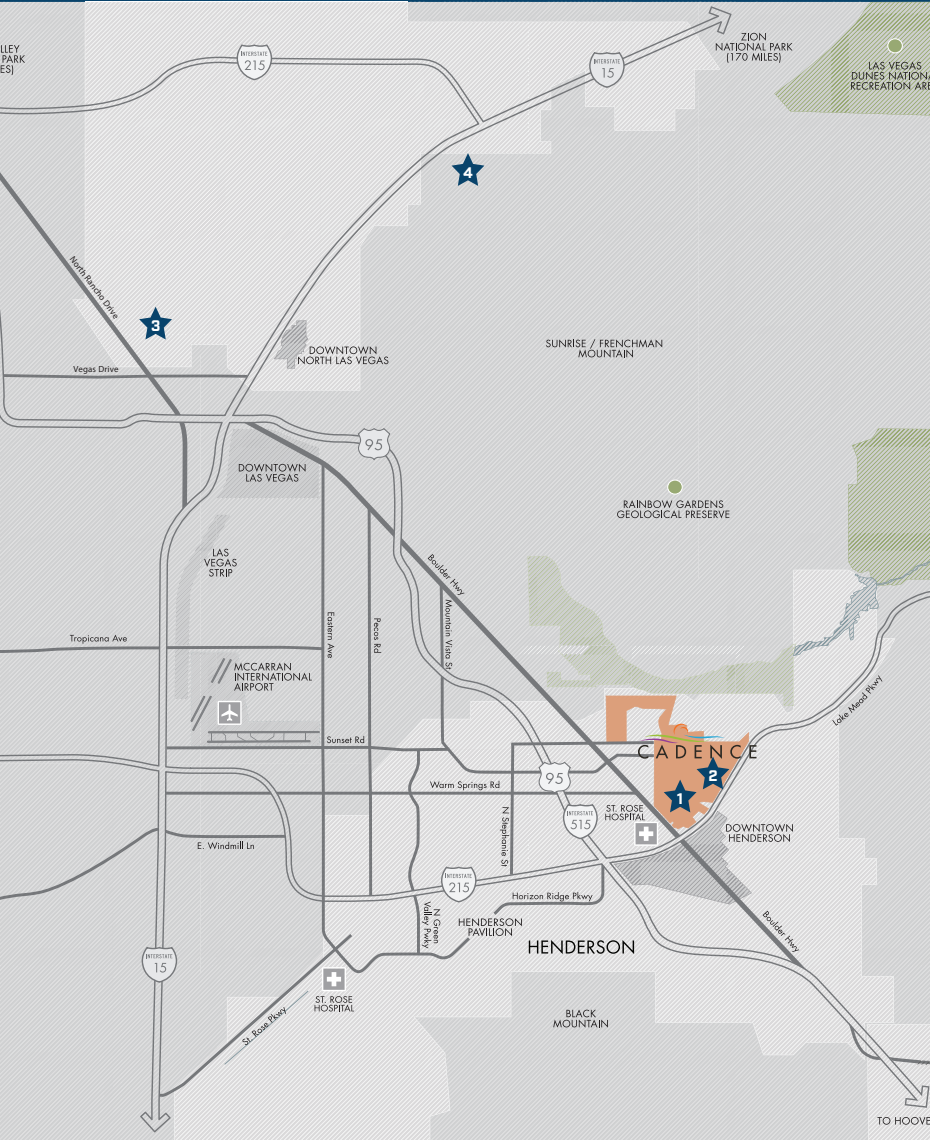
WE VALUE OUR RELATIONSHIPS

Another advantage of working with Harmony Homes is the variety of people available to answer questions for you and your clients at each stage in the process. There are a number of professionals waiting to assist you every step of the way.

STILL NOT SURE HOW WE CAN HELP?

Ask any of our sales team to help you gather...

- An emailed list of quick move-in homes that fit your client's criteria
- Brochures that you can email to your clients.
- Map and directions to communities and model homes
- Printable floor plans that work with your client's wish list



HARMONY HOMES

1 SERENITY PLACE AT CADENCE

From the \$300s
Two-Story Attached Homes
1,206 — 1,505 sq. ft.
702-463-4473

2 QUAIL PARK AT CADENCE

From the \$300s
Two-Story Duplex Homes
1,121 — 1,711 sq. ft.
702-640-0500

3 ARCADIA

From the \$200s
1,208 – 1,476 sq. ft.
Two-Story Duplex Homes
702-570-6354

4 FALCON RIDGE

From the \$200s
1,077 – 1,468 sq. ft.
Attached Homes
702-478-8375



For more information call 702-478-8375
or visit [HarmonyHomes.com](https://www.HarmonyHomes.com)



©2023 Harmony Homes. In a continuous effort by Harmony Homes to improve the quality of your home, we reserve the right to change features, prices, plans and specifications without notice. Floor plan and elevation renderings are artists' conceptions only. Significant changes may be made during or after the construction of the model homes. Harmony Homes reserves the right to modify, relocate, or eliminate any or all of the features, specifications, plan utilities, design or shape thereof, all without notice or obligation to any purchaser. Price range reflects base price only. Location premiums will be charged for certain locations and are not included in the base price of the home. Additional association fees may apply. Other fees may also apply. Amenities are proposed and planned or may be under construction. All square footages are approximate square footages of the total livable space. Please see your on-site sales associate for additional information and more details.